



Jevan Goldsmith

Contact Details

Hervey Bay, Queensland
0467 043 735
jjgoldsmith43@gmail.com

My Skills

- Financial Modelling (Proficient)
- Pitch Deck Creation (Proficient)
- Analyst Report Writing (Proficient)
- UX/UI Design (Intermediate)
- Sales Copywriting (Proficient)
- Cold Outbound Sales (Proficient)

Software Skills

- Hubspot, Office Suite, Webflow, Figma (Proficient)
- Linkedin Sales Navigator, Sketch, Autocad (Proficient)

Personal Interests & Non-work

Drawn to great films and music. 90s films seem to me, be among the best made. Favorite era of music is also 90s and 60s. Other more involved hobbies of mine is dirt bike riding. I currently ride a KLX400r Dual-sport.

Also I love reading a lot.

Book Interests

- Notable Autobiographies of Men and Women. (Interesting to see how they lived their lives)
- Philosophy
- Over the last 2 years I have read 141 books across multiple disciplines I was interested in.

Social Links

 <https://twitter.com/JevanGoldsmith>

 <https://www.linkedin.com/in/jevan-goldsmith-7b885a185/>

 <https://jevangoldsmith.com>

Who Am I?

I'm curious about a lot of things and am always keen to learn. I work hard. I'm not afraid to ask questions and I'm committed to show up and delivering my best to the customer.

Work Experience



Customer Relations Officer
Fraser Coast Tess | Charity | Full-time
Jan 2024 – Ongoing

- Working within the finance and IT departments I have help deliver ongoing IT support, data management and also a full implementation of a new critical software system within the business.



Account Manager
Service.com.au | Martech | Full-time
Dec 2022 - Dec 2023

- Generated 50 new clients over 4 quarters as a quota carrying Account Manager
- 100 - 120 cold calls a day.

Acquisitions and Project Development

NA
Seedling Projects | Private Childcare Business Rollup | Consulting
Nov 2022 - Jun 2023

- (consulting) Analysed and formatted reports for 34 Childcare Locations Australia wide
- Designed and implemented financial models to analyse projects and business feasibility



Founder
Plair | Proptech | Full-time
Apr 2022 - Apr 2023

- Generated a UX/UI MVP of the product for pitching with initial investors and customers.
- Designed and built a website and the landing pages.
- Eventually shut down the project due to low traction.



Project Coordinator
Facility Managers Australia | Commercial RE Development | Full-time
Jan 2020 - Jul 2022

- Developed and implemented financial models to analyze a variety of commercial and residential Real Estate Development projects.
- Designed, implemented funding deck, resulting in \$2m capital raised securing finance for major projects.

Education and Fellowships



Bachelor of Commerce
UniSC | Undergraduate | Completed
Jun 2019 - Dec 2023



The Swish Academy (360)
SWISH | Sales Coaching | Completed
Apr 2023 - Jun 2023

- Completed 120 hours of video training content.
- Attended 3-day Sales Bootcamp in August 2023



Earlywork Academy
Earlywork | Tech Sales Coaching | Completed
Jun 2023 - Jul 2023

- Completed the APAC Tech sales 3-week bootcamp to help break into tech sales.



Toastmasters International (SouthBank & Hervey Bay)
Toastmasters | Public Speaking | Ongoing
Jun 2022 - Dec 2025

- Public speaking delivering pre-written and impromptu speeches to a group of 10+ people 1x a week
- <https://www.southbanktoastmasters.com/>